
Canyon Park
Seattle, WA



FIRST QUARTER 2019

SUPPLEMENTAL FINANCIAL INFORMATION

www.cityofficereit.com

FORWARD – LOOKING STATEMENTS

This presentation contains certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Certain statements contained in this presentation, including those that express a belief, expectation or intention, as well as those that are not statements of historical fact, are forward-looking statements within the meaning of the federal securities laws and as such are based upon the current beliefs of City Office REIT, Inc. (the “Company”) as to the outcome and timing of future events. There can be no assurance that actual forward-looking statements, including projected capital resources, projected profitability and portfolio performance, estimates or developments affecting the Company, will be those anticipated by the Company. Examples of forward-looking statements include those pertaining to market rental rates, national or local economic growth, estimated replacement costs of our properties, projected capital improvements, expected sources of financing, expectations as to the timing of closing of acquisitions, dispositions, or other transactions, the expected operating performance of anticipated near-term acquisitions, recently acquired properties and dispositions and descriptions relating to these expectations, including, without limitation, the anticipated net operating income yield. Forward-looking statements presented in this presentation are based on management’s beliefs and assumptions made by, and information currently available to, management.

Forward-looking statements are generally identifiable by use of forward-looking terminology such as “may,” “will,” “should,” “potential,” “intend,” “expect,” “seek,” “anticipate,” “estimate,” “believe,” “could,” “project,” “predict,” “hypothetical,” “continue,” “future” or other similar words or expressions. All forward-looking statements included in this presentation are based upon information available to the Company on the date hereof and the Company is under no duty to update any of the forward-looking statements after the date of this presentation to conform these statements to actual results. The forward-looking statements involve a number of significant risks and uncertainties. Factors that could have a material adverse effect on the Company’s operations and future prospects are set forth in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2018 and subsequent filings with the SEC under the heading entitled “Risk Factors”. The factors set forth in the Risk Factors section and otherwise described in the Company’s filings with SEC could cause the Company’s actual results to differ significantly from those contained in any forward-looking statement contained in this presentation. The Company does not guarantee that the assumptions underlying such forward-looking statements are free from errors. Unless otherwise stated, historical financial information and per share and other data is as of March 31, 2019.

Should one or more of these risks or uncertainties occur, or should underlying assumptions prove incorrect, the Company’s business, financial condition, liquidity, cash flows and results could differ materially from those expressed in any forward-looking statement. While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. Any forward-looking statement speak only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for us to predict the occurrence of those matters or the manner in which they may affect us. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. Use caution in relying on past forward-looking statements, which were based on results and trends at the time they were made, to anticipate future results or trends.

COMPANY OVERVIEW

City Office REIT, Inc. (NYSE: CIO) invests in high-quality office properties in 18-hour cities with strong economic fundamentals, primarily in the Southern and Western United States. At March 31, 2019, CIO owned office complexes comprising 5.7 million square feet of net rentable area (“NRA”).

CIO’s portfolio consists of high-quality assets with favorable attributes including:

- Well-located real estate with excellent access to transportation
- Amenity-rich locations
- Well-managed, high-quality properties
- Stable, long-term tenancy profile with well-staggered expirations
- Contractual rent escalations yielding predictable annual growth in rental income

Our strategy is to continue our growth through a combination of internal cash flow growth initiatives and a focused acquisition strategy. Our acquisition strategy is concentrated on thriving markets with leading economic fundamentals and a purchase price generally between \$25 million and \$100 million, which is a market segment in which we believe we have a competitive advantage.

MANAGEMENT TEAM

Jamie Farrar – CEO & Director

Greg Tylee – President & COO

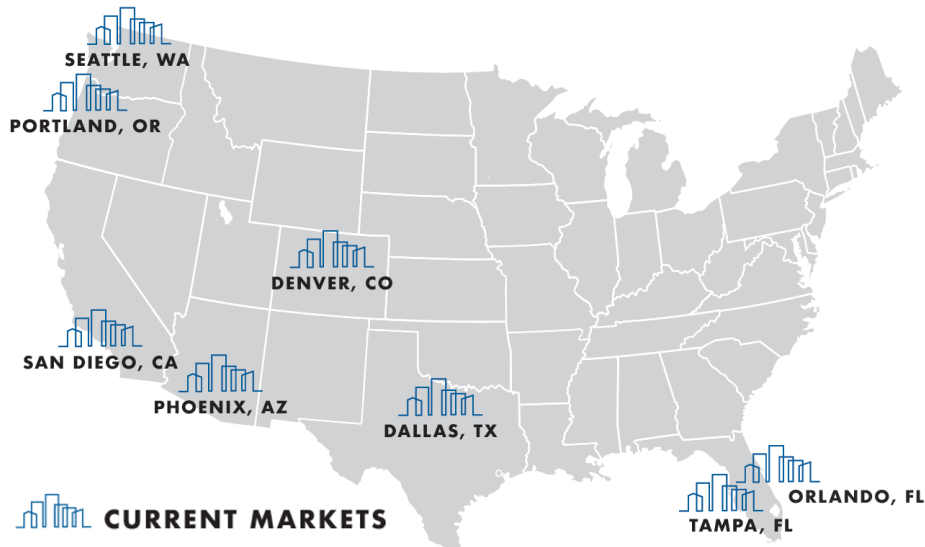
Tony Maretic – CFO, Treasurer & Secretary

INVESTOR RELATIONS

Tony Maretic

604 806 3366

investorrelations@cityofficereit.com



FINANCIAL HIGHLIGHTS

(in thousands, except per share data)

| | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018 | Q1 2018 |
|---------------------------------------|-----------|------------|------------|-----------|-----------|
| INCOME ITEMS | | | | | |
| Net (loss)/income | \$ (920) | \$ (6,684) | \$ (1,161) | \$ (684) | \$ 47,198 |
| NOI | \$ 23,276 | \$ 20,921 | \$ 20,294 | \$ 18,488 | \$ 19,909 |
| Same Store Cash NOI Growth | 1.8% | 0.7% | 0.8% | (3.1%) | (1.4%) |
| Net (loss)/income per share - diluted | \$ (0.07) | \$ (0.22) | \$ (0.08) | \$ (0.07) | \$ 1.24 |
| Core FFO / Share | \$ 0.29 | \$ 0.26 | \$ 0.28 | \$ 0.26 | \$ 0.28 |
| AFFO / Share | \$ 0.21 | \$ 0.19 | \$ 0.20 | \$ 0.19 | \$ 0.18 |
| EBITDA (CIO share) | \$ 21,027 | \$ 18,590 | \$ 18,442 | \$ 16,503 | \$ 17,886 |

CAPITALIZATION

| | | | | | |
|--|--------------|--------------|--------------|--------------|------------|
| Common shares | 39,636 | 39,544 | 39,544 | 36,133 | 36,132 |
| Unvested restricted shares | 413 | 354 | 347 | 341 | 335 |
| Total shares | 40,049 | 39,898 | 39,891 | 36,474 | 36,467 |
| Weighted average common shares outstanding - diluted | 40,017 | 39,896 | 37,839 | 36,473 | 36,432 |
| Share price at quarter end | \$ 11.31 | \$ 10.25 | \$ 12.62 | \$ 12.83 | \$ 11.56 |
| Market value of common equity | \$ 452,949 | \$ 408,959 | \$ 503,428 | \$ 467,965 | \$ 421,564 |
| Total Series A preferred shares outstanding | 4,480 | 4,480 | 4,480 | 4,480 | 4,480 |
| Liquidation preference per preferred share | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 | \$ 25.00 |
| Aggregate liquidation preference of preferred shares | \$ 112,000 | \$ 112,000 | \$ 112,000 | \$ 112,000 | \$ 112,000 |
| Net debt - CIO share (see page 15) | \$ 657,080 | \$ 611,076 | \$ 511,173 | \$ 444,807 | \$ 381,003 |
| Total enterprise value (including net debt) | \$ 1,222,029 | \$ 1,132,035 | \$ 1,126,601 | \$ 1,024,772 | \$ 914,567 |

DEBT STATISTICS AND RATIOS

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Total principal debt (CIO share) | \$ 693,248 | \$ 643,419 | \$ 544,171 | \$ 476,382 | \$ 418,850 |
| Weighted average maturity | 5.7 years | 5.8 years | 6.5 years | 6.2 years | 6.8 years |
| Weighted average interest rate | 4.2% | 4.1% | 4.2% | 4.1% | 4.2% |
| Fixed rate debt as percentage of total debt | 77.5% | 77.4% | 90.4% | 88.0% | 100.0% |

LEASING STATISTICS

| | | | | | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|
| In-Place occupancy | 92.6% | 90.4% | 90.1% | 89.6% | 88.3% |
| Weighted average remaining lease term | 4.7 years | 4.6 years | 4.5 years | 4.5 years | 4.7 years |

PROPERTY OVERVIEW

| Metropolitan Area | Property | Economic Interest | NRA (000s SF) | In Place Occupancy | Annualized Base Rent per SF | Annualized Gross Rent per SF ¹ | Annualized Base Rent ² (000s) |
|--|-----------------------|-------------------|---------------|--------------------|-----------------------------|---|--|
| Phoenix, AZ (21.4%) | Pima Center | 100.0% | 272 | 96.5% | \$27.14 | \$27.14 | \$7,119 |
| | SanTan | 100.0% | 267 | 98.6% | \$27.35 | \$27.35 | \$7,187 |
| | 5090 N 40th St | 100.0% | 175 | 95.8% | \$28.89 | \$28.89 | \$4,837 |
| | Camelback Square | 100.0% | 173 | 81.1% | \$29.17 | \$29.17 | \$4,097 |
| | The Quad | 100.0% | 163 | 100.0% | \$27.98 | \$28.23 | \$4,561 |
| | Papago Tech | 100.0% | 163 | 100.0% | \$21.33 | \$21.33 | \$3,471 |
| Denver, CO (18.4%) | Cherry Creek | 100.0% | 356 | 100.0% | \$18.53 | \$18.53 | \$6,591 |
| | Circle Point | 100.0% | 272 | 98.8% | \$17.43 | \$30.33 | \$4,684 |
| | DTC Crossroads | 100.0% | 189 | 53.7% | \$26.24 | \$26.24 | \$2,665 |
| | Superior Pointe | 100.0% | 151 | 92.8% | \$17.27 | \$29.27 | \$2,420 |
| | Logan Tower | 100.0% | 71 | 80.1% | \$20.88 | \$20.88 | \$1,192 |
| Tampa, FL (18.4%) | Park Tower | 94.8% | 471 | 91.9% | \$24.34 | \$24.34 | \$10,521 |
| | City Center | 95.0% | 241 | 94.9% | \$25.47 | \$25.47 | \$5,833 |
| | Intellcenter | 100.0% | 204 | 100.0% | \$23.44 | \$23.44 | \$4,771 |
| | Carillon Point | 100.0% | 124 | 100.0% | \$27.65 | \$27.65 | \$3,434 |
| Orlando, FL (12.7%) | FRP Collection | 95.0% | 272 | 87.9% | \$24.30 | \$26.53 | \$5,802 |
| | Central Fairwinds | 97.0% | 168 | 91.1% | \$24.77 | \$24.77 | \$3,795 |
| | Greenwood Blvd | 100.0% | 155 | 100.0% | \$22.75 | \$22.75 | \$3,527 |
| | FRP Ingenuity Drive | 100.0% | 125 | 100.0% | \$21.50 | \$29.50 | \$2,677 |
| San Diego, CA (10.3%) | Sorrento Mesa | 100.0% | 296 | 85.3% | \$25.02 | \$31.02 | \$6,318 |
| | Mission City | 100.0% | 286 | 94.4% | \$34.90 | \$34.90 | \$9,416 |
| Dallas, TX (10.2%) | 190 Office Center | 100.0% | 303 | 89.5% | \$25.05 | \$25.05 | \$6,801 |
| | Lake Vista Pointe | 100.0% | 163 | 100.0% | \$15.50 | \$23.50 | \$2,532 |
| | 2525 McKinnon | 100.0% | 111 | 96.5% | \$27.47 | \$43.76 | \$2,952 |
| Seattle, WA (3.6%) | Canyon Park | 100.0% | 207 | 100.0% | \$21.20 | \$29.20 | \$4,384 |
| Portland, OR (3.5%) | AmberGlen | 76.0% | 201 | 96.9% | \$21.09 | \$23.68 | \$4,110 |
| Total / Weighted Average - Excluding Assets Held For Sale³ | | | 5,579 | 93.4% | \$24.13 | \$26.71 | \$125,697 |
| San Diego, CA (1.5%) | Sorrento Mesa - 10455 | 100.0% | 89 | 45.8% | \$22.11 | \$28.11 | \$897 |
| Total / Weighted Average - March 31, 2019³ | | | 5,668 | 92.6% | \$24.12 | \$26.72 | \$126,594 |

- (1) For Superior Pointe, FRP Ingenuity Drive, Lake Vista Pointe, Sorrento Mesa, and Canyon Park the annualized base rent per square foot on a triple net basis was increased by \$12, \$8, \$8, \$6, and \$8 respectively, to estimate a gross equivalent base rent. AmberGlen has a net lease for one tenant which has been grossed up by \$7 on a pro rata basis. FRP Collection has net leases for five tenants which have been grossed up by \$9 on a pro-rata basis. 2525 McKinnon has net leases for nine tenants which have been grossed up by \$17 on a pro-rata basis. Circle Point has net leases for fourteen tenants which have been grossed up by \$13 on a pro-rata basis. The Quad has one tenant with a net lease, which has been grossed up by \$8 on a pro-rata basis.
- (2) Annualized base rent is calculated by multiplying (i) rental payments (defined as cash rents before abatements) for the month ended March 31, 2019 by (ii) 12.
- (3) Averages weighted based on the property's NRA, adjusted for occupancy

RECENT ACQUISITION – CANYON PARK



KEY METRICS

Purchase Price: \$63.0 M / \$305 PSF

Closing Date: February 25, 2019

Property Size: 206,770 SF

Year 1 Projected Cash NOI Yield: ~7.1%

Estimated Replacement Cost: ~\$350 PSF

Occupancy at Closing: 100%

ACQUISITION CHARACTERISTICS

- Canyon Park is a three-building 206,770 SF office campus in the Eastside/Bothell submarket of Seattle, a submarket driven by a high concentration of technology, life sciences and aerospace tenants
- Class A campus undergoing significant upgrades that will result in exceptional interior buildouts, tenant amenities and campus connectivity between the three buildings
- 100% leased to a leading biotechnology company
- Excellent cash flow profile with lease expiration in 2028

NET INCOME

(in thousands, except per share data)
(unaudited)

| | Three Months Ended March 31, | |
|--|---------------------------------|------------------|
| | 2019 | 2018 |
| Rental and other revenues¹ | \$ 37,120 | \$ 31,534 |
| Operating expenses: | | |
| Property operating expenses | 13,844 | 11,625 |
| General and administrative | 2,299 | 1,978 |
| Depreciation and amortization | 14,417 | 11,893 |
| Total operating expenses | <u>30,560</u> | <u>25,496</u> |
| Operating income | 6,560 | 6,038 |
| Interest expense: | | |
| Contractual interest expense | (7,143) | (5,188) |
| Amortization of deferred financing costs | (337) | (632) |
| | <u>(7,480)</u> | <u>(5,820)</u> |
| Net gain on sale of real estate property | - | 46,980 |
| Net (loss)/income | <u>(920)</u> | <u>47,198</u> |
| Less: | | |
| Net income attributable to non-controlling interests in properties | (169) | (135) |
| Net (loss)/income attributable to the Company | <u>(1,089)</u> | <u>47,063</u> |
| Preferred stock distributions | (1,855) | (1,855) |
| Net (loss)/income attributable to common stockholders | <u>\$ (2,944)</u> | <u>\$ 45,208</u> |
| Net (loss)/income per common share: | | |
| Basic | <u>\$ (0.07)</u> | <u>\$ 1.25</u> |
| Diluted | <u>\$ (0.07)</u> | <u>\$ 1.24</u> |
| Weighted average common shares outstanding: | | |
| Basic | <u>39,565</u> | <u>36,073</u> |
| Diluted | <u>39,565</u> | <u>36,432</u> |
| Dividend distributions declared per common share | <u>\$ 0.235</u> | <u>\$ 0.235</u> |

(1) Upon adoption of Topic 842 on January 1, 2019, rental income, expense reimbursement and other were aggregated into a single line within rental and other revenues.

BALANCE SHEET

(in thousands, except par value and share data)
(unaudited)

| | March 31, 2019 | December 31, 2018 |
|--|---------------------|----------------------|
| Assets | | |
| Real estate properties | | |
| Land | \$ 224,837 | \$ 223,789 |
| Building and improvement | 735,403 | 704,113 |
| Tenant improvement | 81,960 | 77,426 |
| Furniture, fixtures and equipment | 270 | 319 |
| | <u>1,042,470</u> | <u>1,005,647</u> |
| Accumulated depreciation | (78,263) | (70,484) |
| | <u>964,207</u> | <u>935,163</u> |
| | | |
| Cash and cash equivalents | 15,314 | 16,138 |
| Restricted cash | 21,713 | 17,007 |
| Rents receivable, net ¹ | 27,524 | 26,095 |
| Deferred leasing costs, net | 10,865 | 10,402 |
| Acquired lease intangible assets, net | 74,651 | 75,501 |
| Other assets ² | 14,419 | 2,755 |
| Assets held for sale | 15,932 | 17,370 |
| Total Assets | <u>\$ 1,144,625</u> | <u>\$ 1,100,431</u> |
| | | |
| Liabilities and Equity | | |
| Liabilities: | | |
| Debt | \$ 694,989 | \$ 645,354 |
| Accounts payable and accrued liabilities | 23,408 | 25,892 |
| Deferred rent | 5,079 | 5,331 |
| Tenant rent deposits | 5,531 | 4,564 |
| Acquired lease intangible liabilities, net | 9,610 | 8,887 |
| Other liabilities ² | 19,352 | 11,148 |
| Liabilities related to assets held for sale | 270 | 878 |
| Total Liabilities | <u>758,239</u> | <u>702,054</u> |
| | | |
| Commitments and Contingencies | | |
| Equity: | | |
| 6.625% Series A Preferred stock, \$0.01 par value per share, 5,600,000 shares authorized, 4,480,000 issued and outstanding | 112,000 | 112,000 |
| Common stock, \$0.01 par value, 100,000,000 shares authorized, 39,635,793 and 39,544,073 shares issued and outstanding | 396 | 395 |
| Additional paid-in capital | 377,428 | 377,126 |
| Accumulated deficit | (104,449) | (92,108) |
| Total Stockholders' Equity | <u>385,375</u> | <u>397,413</u> |
| Non-controlling interests in properties | 1,011 | 964 |
| Total Equity | <u>386,386</u> | <u>398,377</u> |
| Total Liabilities and Equity | <u>\$ 1,144,625</u> | <u>\$ 1,100,431</u> |

(1) Rents receivable includes \$25.1 million of straight-line rent receivables. CIO pro-rata share of straight-line rents receivable was \$24.2 million.

(2) Upon adoption of Topic 842 on January 1, 2019, the Company recognized right-of-use assets and lease liabilities in relation to its lessee operating leases.

STATEMENT OF CASH FLOWS

(in thousands)

(unaudited)

| | Three Months Ended March 31, | |
|--|------------------------------|------------------|
| | 2019 | 2018 |
| Cash Flows from Operating Activities: | | |
| Net (loss)/income | \$ (920) | \$ 47,198 |
| Adjustments to reconcile net (loss)/income to net cash provided by operating activities: | | |
| Depreciation and amortization | 14,417 | 11,893 |
| Amortization of deferred financing costs | 337 | 632 |
| Amortization of above/below market leases | (27) | (200) |
| Increase in straight-line rent/expense | (1,454) | (844) |
| Non-cash stock compensation | 444 | 350 |
| Net gain on sale of real estate property | - | (46,980) |
| Changes in non-cash working capital: | | |
| Rents receivable, net | (225) | 322 |
| Other assets | (1,710) | (1,741) |
| Accounts payable and accrued liabilities | (7,506) | (6,890) |
| Deferred rent | (485) | (2,124) |
| Tenant rent deposits | (45) | 189 |
| Net Cash Provided By Operating Activities | 2,826 | 1,805 |
| Cash Flows (to)/from Investing Activities: | | |
| Additions to real estate properties | (2,292) | (2,753) |
| Acquisition of real estate | (51,070) | - |
| Net proceeds from sale of real estate | 17,426 | 84,839 |
| Deferred leasing costs | (811) | (1,071) |
| Net Cash (Used In)/Provided By Investing Activities | (36,747) | 81,015 |
| Cash Flows from/(to) Financing Activities: | | |
| Debt issuance and extinguishment costs | (516) | (1,896) |
| Proceeds from mortgage loans payable | 40,950 | - |
| Repayment of mortgage loans payable | (1,137) | (33,134) |
| Proceeds from credit facility | 35,000 | 18,500 |
| Repayment of credit facility | (25,000) | (52,000) |
| Shares withheld for payment of taxes on restricted stock unit vesting | (224) | (64) |
| Contributions from non-controlling interests in properties | 12 | - |
| Distributions to non-controlling interests in properties | (134) | (29) |
| Dividend distributions paid to stockholders and Operating Partnership unitholders | (11,148) | (10,318) |
| Net Cash Provided By/(Used In) Financing Activities | 37,803 | (78,941) |
| Net Increase in Cash, Cash Equivalents and Restricted Cash | 3,882 | 3,879 |
| Cash, Cash Equivalents and Restricted Cash, Beginning of Period | 33,145 | 35,014 |
| Cash, Cash Equivalents and Restricted Cash, End of Period | \$ 37,027 | \$ 38,893 |

FFO, CORE FFO AND AFFO RECONCILIATION

(in thousands, except per share data)

| | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018 | Q1 2018 |
|--|------------------|------------------|------------------|-----------------|------------------|
| Net (loss)/income attributable to common stockholders | \$ (2,944) | \$ (8,656) | \$ (3,151) | \$ (2,653) | \$ 45,208 |
| (+) Depreciation and amortization | 14,417 | 15,308 | 13,379 | 11,771 | 11,893 |
| (-) Net gain on sale of real estate property | - | - | - | - | (46,980) |
| (+) Impairment of real estate | - | 3,497 | - | - | - |
| | 11,473 | 10,149 | 10,228 | 9,118 | 10,121 |
| Non-controlling interests in properties: | | | | | |
| (+) Share of net income | 169 | 117 | 135 | 114 | 135 |
| (-) Share of FFO | (316) | (263) | (278) | (283) | (302) |
| Funds from Operations ("FFO") | \$ 11,326 | \$ 10,003 | \$ 10,085 | \$ 8,949 | \$ 9,954 |
| (+) Stock based compensation | 444 | 356 | 356 | 356 | 350 |
| Core FFO | \$ 11,770 | \$ 10,359 | \$ 10,441 | \$ 9,305 | \$ 10,304 |
| (+) Net recurring straight line rent/expense adjustment | (978) | (553) | (735) | (738) | (763) |
| (+) Net amortization of above and below market leases | (29) | (41) | (5) | 58 | (202) |
| (+) Net amortization of deferred financing costs | 334 | 320 | 308 | 348 | 626 |
| (-) Net recurring tenant improvements and incentives | (1,298) | (1,242) | (761) | (807) | (1,509) |
| (-) Net recurring leasing commissions | (918) | (447) | (1,313) | (589) | (760) |
| (-) Net recurring capital expenditures | (542) | (962) | (396) | (514) | (985) |
| Adjusted Funds from Operations ("AFFO") | \$ 8,339 | \$ 7,434 | \$ 7,539 | \$ 7,063 | \$ 6,711 |
| Core FFO per common share | \$ 0.29 | \$ 0.26 | \$ 0.28 | \$ 0.26 | \$ 0.28 |
| AFFO per common share | \$ 0.21 | \$ 0.19 | \$ 0.20 | \$ 0.19 | \$ 0.18 |
| Dividends per common share | \$ 0.235 | \$ 0.235 | \$ 0.235 | \$ 0.235 | \$ 0.235 |
| Core FFO Payout Ratio | 80% | 91% | 85% | 92% | 83% |
| AFFO Payout Ratio | 113% | 126% | 118% | 121% | 128% |
| Weighted average common shares outstanding - diluted | 40,017 | 39,896 | 37,839 | 36,473 | 36,432 |

NET OPERATING INCOME RECONCILIATION

(in thousands)

| | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018 | Q1 2018 |
|---|------------------|------------------|------------------|------------------|------------------|
| Net (loss)/income | \$ (920) | \$ (6,684) | \$ (1,161) | \$ (684) | \$ 47,198 |
| Adjustments to net income/loss: | | | | | |
| General and administrative | 2,299 | 2,344 | 1,850 | 1,966 | 1,978 |
| Contractual interest expense | 7,143 | 6,132 | 5,915 | 5,081 | 5,188 |
| Amortization of deferred financing costs | 337 | 324 | 311 | 354 | 632 |
| Depreciation and amortization | 14,417 | 15,308 | 13,379 | 11,771 | 11,893 |
| Net gain on sale of real estate property | - | - | - | - | (46,980) |
| Impairment of real estate | - | 3,497 | - | - | - |
| Net Operating Income ("NOI") | \$ 23,276 | \$ 20,921 | \$ 20,294 | \$ 18,488 | \$ 19,909 |
| Net recurring straight line rent/expense adjustment | (978) | (553) | (735) | (738) | (763) |
| Net amortization of above and below market leases | (29) | (41) | (5) | 58 | (202) |
| Portfolio Adjusted Cash NOI | \$ 22,269 | \$ 20,327 | \$ 19,554 | \$ 17,808 | \$ 18,944 |
| NCI in properties - share in cash NOI | (394) | (343) | (358) | (375) | (395) |
| Adjusted Cash NOI (CIO share) | \$ 21,875 | \$ 19,984 | \$ 19,196 | \$ 17,433 | \$ 18,549 |

SAME STORE ANALYSIS

(in thousands)

| THREE MONTHS ENDED | Same Store Portfolio | | | | Recently Acquired ⁽¹⁾ | | Repositioning | | Dispositions ⁽²⁾ | | All Properties | | | |
|---|----------------------|------------------|-----------------|---------------|----------------------------------|-------------|---------------|-------------|-----------------------------|-----------------|------------------|------------------|-----------------|------------|
| | Q1 2019 | Q1 2018 | Variance | % Change | Q1 2019 | Q1 2018 | Q1 2019 | Q1 2018 | Q1 2019 | Q1 2018 | Q1 2019 | Q1 2018 | Variance | % Change |
| Revenues | \$ 28,743 | \$ 29,182 | \$ (439) | (1.5%) | \$ 8,130 | \$ - | \$ - | \$ - | \$ 247 | \$ 2,352 | \$ 37,120 | \$ 31,534 | \$ 5,586 | 18% |
| Property Operating Expenses | 10,789 | 10,386 | (403) | (3.9%) | 2,860 | - | - | - | 195 | 1,239 | 13,844 | 11,625 | (2,219) | (19%) |
| Net Operating Income | \$ 17,954 | \$ 18,796 | \$ (842) | (4.5%) | \$ 5,270 | \$ - | \$ - | \$ - | \$ 52 | \$ 1,113 | \$ 23,276 | \$ 19,909 | \$ 3,367 | 17% |
| Less: termination fee income | (203) | (1,007) | 804 | | - | - | - | - | - | - | (203) | (1,007) | 804 | |
| Less: straight line rent/expense adjustment | (620) | (743) | 123 | | (304) | - | - | - | (54) | (20) | (978) | (763) | (215) | |
| Less: above and below market leases | 13 | (190) | 203 | | (42) | - | - | - | - | (12) | (29) | (202) | 173 | |
| Less: NCI in properties - Cash NOI | (394) | (395) | 1 | | - | - | - | - | - | - | (394) | (395) | 1 | |
| Cash NOI, excluding termination fees | \$ 16,750 | \$ 16,461 | \$ 289 | 1.8% | \$ 4,924 | \$ - | \$ - | \$ - | \$ (2) | \$ 1,081 | \$ 21,672 | \$ 17,542 | \$ 4,130 | 24% |
| Number of Properties | 20 | 20 | | | | | | | | | | | | |
| Square Feet (in thousands) | 4,425 | 4,425 | | | | | | | | | | | | |
| % of Portfolio NOI Represented | 77.3% | 93.8% | | | | | | | | | | | | |
| Occupancy % (end of period) | 91.6% | 89.7% | | | | | | | | | | | | |

(1) Recently acquired assets excluded consist of Pima Center, Circle Point, The Quad, Greenwood Blvd, Camelback Square and Canyon Park

(2) Dispositions include Washington Group Plaza and Plaza 25

EBITDA RECONCILIATION

(in thousands)

| | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018 | Q1 2018 |
|---|------------------|------------------|------------------|------------------|------------------|
| Net (loss)/income¹ | \$ (920) | \$ (6,684) | \$ (1,161) | \$ (684) | \$ 47,198 |
| Contractual interest expense | 7,143 | 6,132 | 5,915 | 5,081 | 5,188 |
| Amortization of deferred financing costs | 337 | 324 | 311 | 354 | 632 |
| Depreciation and amortization | 14,417 | 15,308 | 13,379 | 11,771 | 11,893 |
| Stock based compensation | 444 | 356 | 356 | 356 | 350 |
| Net gain on sale of real estate property | - | - | - | - | (46,980) |
| Impairment of real estate | - | 3,497 | - | - | - |
| Portfolio EBITDA¹ | \$ 21,421 | \$ 18,933 | \$ 18,800 | \$ 16,878 | \$ 18,281 |
| NCl in properties interest in EBITDA | (394) | (343) | (358) | (375) | (395) |
| EBITDA (CIO share)¹ | \$ 21,027 | \$ 18,590 | \$ 18,442 | \$ 16,503 | \$ 17,886 |
| Washington Group Plaza Sale ³ | - | - | - | - | (929) |
| Pima Center - Full Quarter Adjustment ² | - | - | - | 52 | - |
| Circle Point - Full Quarter Adjustment ² | - | - | 88 | - | - |
| The Quad - Full Quarter Adjustment ² | - | - | 295 | - | - |
| Greenwood Blvd - Full Quarter Adjustment ² | - | 612 | - | - | - |
| Camelback Square - Full Quarter Adjustment ² | - | 636 | - | - | - |
| Plaza 25 Sale ³ | (52) | - | - | - | - |
| Canyon Park - Full Quarter Adjustment ² | 669 | - | - | - | - |
| Adjusted EBITDA (adjusted for mid-quarter acquisitions and dispositions) | \$ 21,644 | \$ 19,838 | \$ 18,825 | \$ 16,555 | \$ 16,957 |

(1) Includes Pima Center results beginning April 5, 2018, Circle Point results beginning July 9, 2018, The Quad results beginning July 31, 2018, Greenwood Blvd results beginning December 27, 2018, Camelback Square results beginning December 28, 2018 and Canyon Park results beginning February 25, 2019.

(2) Estimated based on the number of days since acquisition, pro-rated for a full quarter.

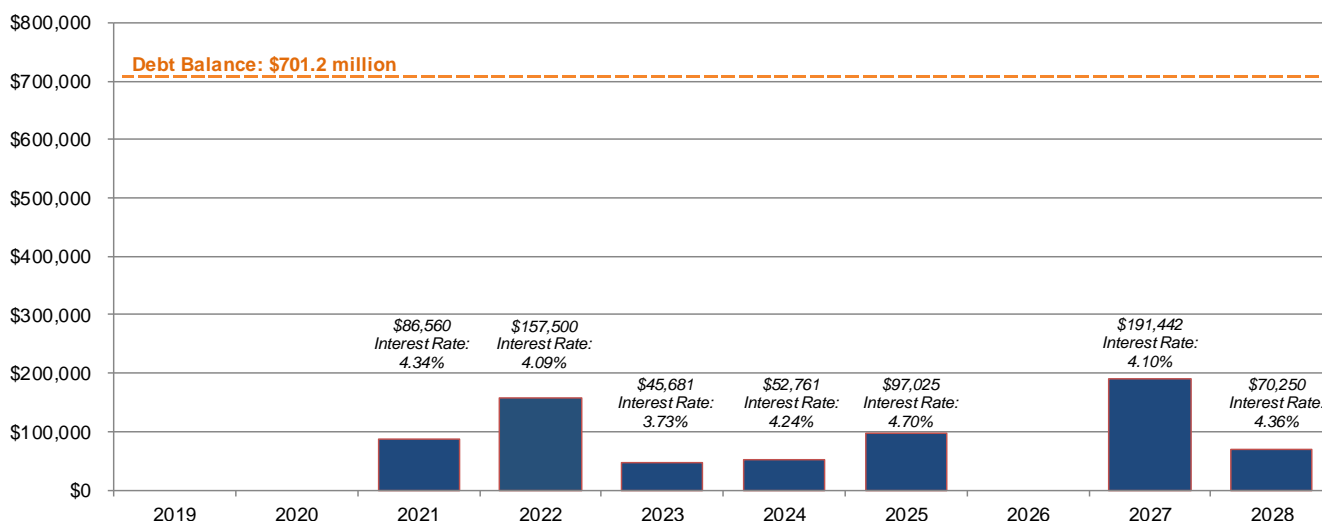
(3) Adjustment to exclude Washington Group Plaza results from January 1, 2018 to March 8, 2018 and Plaza 25 results from January 1, 2019 to February 7, 2019.

DEBT SUMMARY AND MATURITY

(in thousands)

| Property | Ownership | Maturity | Interest Rate | | Principal Amount | | |
|--|-----------|----------|-----------------|-------|------------------|------------------|--|
| | | | Variable | Fixed | Outstanding | CIO Share | |
| Fixed Rate | | | | | | | |
| Midland Loan | 99% | May-21 | n/a | 4.34% | \$ 86,560 | \$ 85,395 | |
| Mission City | 100% | Nov-27 | n/a | 3.78% | 47,000 | 47,000 | |
| 190 Office Center | 100% | Oct-25 | n/a | 4.79% | 41,250 | 41,250 | |
| Canyon Park ⁽¹⁾ | 100% | Mar-27 | n/a | 4.30% | 40,950 | 40,950 | |
| Circle Point | 100% | Sep-28 | n/a | 4.49% | 39,650 | 39,650 | |
| SanTan | 100% | Mar-27 | n/a | 4.56% | 34,492 | 34,492 | |
| Intellicenter | 100% | Oct-25 | n/a | 4.65% | 33,350 | 33,350 | |
| The Quad | 100% | Sep-28 | n/a | 4.20% | 30,600 | 30,600 | |
| FRP Collection | 95% | Sep-23 | n/a | 3.85% | 29,439 | 27,967 | |
| 2525 McKinnon | 100% | Apr-27 | n/a | 4.24% | 27,000 | 27,000 | |
| Greenwood Blvd | 100% | Dec-25 | n/a | 4.60% | 22,425 | 22,425 | |
| 5090 N 40th St | 100% | Jan-27 | n/a | 3.92% | 22,000 | 22,000 | |
| AmberGlen | 76% | May-27 | n/a | 3.69% | 20,000 | 15,200 | |
| Lake Vista Pointe | 100% | Aug-24 | n/a | 4.28% | 17,963 | 17,963 | |
| Central Fairwinds | 97% | Jun-24 | n/a | 4.00% | 17,798 | 17,264 | |
| FRP Ingenuity Drive | 100% | Dec-24 | n/a | 4.44% | 17,000 | 17,000 | |
| Carillon Point | 100% | Oct-23 | n/a | 3.50% | 16,242 | 16,242 | |
| | | | | | 543,719 | 535,748 | |
| Floating Rate | | | | | | | |
| Unsecured Credit Facility | 100% | Mar-22 | LIBOR + 160 bps | n/a | 157,500 | 157,500 | |
| Total Principal | | | | | 701,219 | 693,248 | |
| Deferred financing costs, net | | | | | (6,230) | (6,167) | |
| Total Debt as of March 31, 2019 | | | | 4.22% | \$694,989 | \$687,081 | |

(1) The mortgage loan anticipated repayment date ("ARD") is March 1, 2027. The final scheduled maturity date can be extended up to 5 years beyond the ARD.



LEVERAGE AND COVERAGE RATIOS

(in thousands, except percentages, ratios and per share data)

| | Q1 2019 |
|---|---------------------|
| Market Capitalization | |
| CIO share of debt principal | \$ 693,248 |
| CIO share of cash and cash equivalents | (14,607) |
| CIO share of restricted cash | (21,561) |
| CIO share of net debt | <u>657,080</u> |
| Market value of common equity ¹ | 452,949 |
| Liquidation preference of preferred equity | <u>112,000</u> |
| Total enterprise value | <u>\$ 1,222,029</u> |
| Net Debt to Enterprise Value including Restricted Cash | <u>53.8%</u> |

| | |
|---|--------------------|
| Leverage | |
| CIO share of net debt | \$ 657,080 |
| Annualized adjusted EBITDA (adjusted for mid quarter acquisitions/dispositions) | <u>86,576</u> |
| Net Debt including Restricted Cash / Annualized Adjusted EBITDA | <u>7.6x</u> |

| | Q1 2019 |
|--|--------------------|
| Interest Coverage Ratio | |
| Cash interest expense ² | \$ 7,417 |
| Non-controlling interest in properties - cash interest expense | (76) |
| CIO share of cash interest expense | <u>7,341</u> |
| CIO share of annualized cash interest expense | 29,364 |
| CIO share of annualized adjusted EBITDA | <u>86,576</u> |
| Adjusted Interest Coverage Ratio | <u>2.9x</u> |

| | |
|--|--------------------|
| Fixed Charge Coverage Ratio | |
| CIO share of cash interest expense | \$ 7,341 |
| CIO share of secured debt principal amortization | 1,121 |
| Preferred stock dividends | <u>1,855</u> |
| CIO share of fixed charges | 10,317 |
| CIO share of annualized fixed charges | 41,268 |
| CIO share of annualized adjusted EBITDA | <u>86,576</u> |
| Fixed Charge Coverage Ratio | <u>2.1x</u> |

(1) Based on the March 29, 2019 closing stock price of \$11.31 per share of common stock.

(2) Includes a full quarter interest expense adjustment of \$274 for Canyon Park loan.

TOP TENANT PROFILE

| Top Ten Tenants | Property | Credit Rating (S&P / Moody's) ¹ | Tenant Since | NRA (000s) | Percentage of Portfolio NRA |
|--|---------------------|---|-----------------|---------------|--------------------------------|
| State of Colorado Department of Health | Cherry Creek | AA+ | 1993 | 319 | 5.6% |
| Seattle Genetics Inc. | Canyon Park | -- | 2019 | 207 | 3.7% |
| United Healthcare Services, Inc. | 190 Office Center | A+ | 2008 | 198 | 3.5% |
| Ally Financial Inc. | Lake Vista Pointe | BB+ | 2008 | 163 | 2.9% |
| HF Management Services LLC | Greenwood Blvd | -- | 2012 | 155 | 2.7% |
| H. Lee Moffitt Cancer Center | Intellicenter | A3 | 2008 | 155 | 2.7% |
| Toyota Motor Credit | SanTan | AA- | 2011 | 133 | 2.3% |
| Kaplan, Inc. ² | FRP Ingenuity Drive | BB+ | 2008 | 125 | 2.2% |
| GSA US Attorneys Office ³ | Park Tower | AA+ | 1998 | 108 | 1.9% |
| Paychex, Inc. | Carillon Point | -- | 2009 | 98 | 1.7% |
| Total | | | | 1,661 | 29.2% |

(1) As of March 31, 2019, rating of the tenant or its parent entity.

(2) Parent entity is Graham Holding Company.

(3) Credit rating indicated is for the United States Government.

LEASING ACTIVITY

| Q1 2019 Leasing Activity | | | | | | | | |
|---|--------------------|--------------------|----------------------|------------------------|-------------------------------------|------------------------|--------------------------------------|---|
| | Square Foot (000s) | Total Occupancy | Rate per Square Foot | | | | | Weighted Average Remaining Lease Term (Years) |
| | Leased | | GAAP Rents | Tenant Improvements | Tenant per Year of Lease Term | Leasing Commissions | Leasing per Year of Lease Term | |
| Occupied - December 31, 2018 | 5,115 | 90.4% | | | | | | |
| Acquisition of Canyon Park | 207 | | | | | | | |
| Disposition of Plaza 25 | (117) | | | | | | | |
| Leases commenced | 145 | | | | | | | |
| Vacated | (100) | | | | | | | |
| Occupied - March 31, 2019 | 5,250 | 92.6% | | | | | | |
| Leases not commenced - signed in Q1 2019 | 23 | | | | | | | |
| Leases not commenced - signed prior to Q1 2019 | 21 | | | | | | | |
| Committed & Occupied - March 31, 2019 | 5,294 | 93.4% | | | | | | |
| New leasing - signed in Q1 2019 | 31 | | \$ 31.29 | \$ 11.69 | \$ 2.83 | \$ 7.24 | \$ 1.75 | 4.1 |
| Renewals - signed in Q1 2019 | 47 | | \$ 31.01 | \$ 17.51 | \$ 3.64 | \$ 7.80 | \$ 1.62 | 4.8 |
| Q1 2019 total new leasing and renewals ¹ | 78 | | \$ 31.95 | \$ 15.19 | \$ 3.29 | \$ 7.58 | \$ 1.64 | 4.6 |

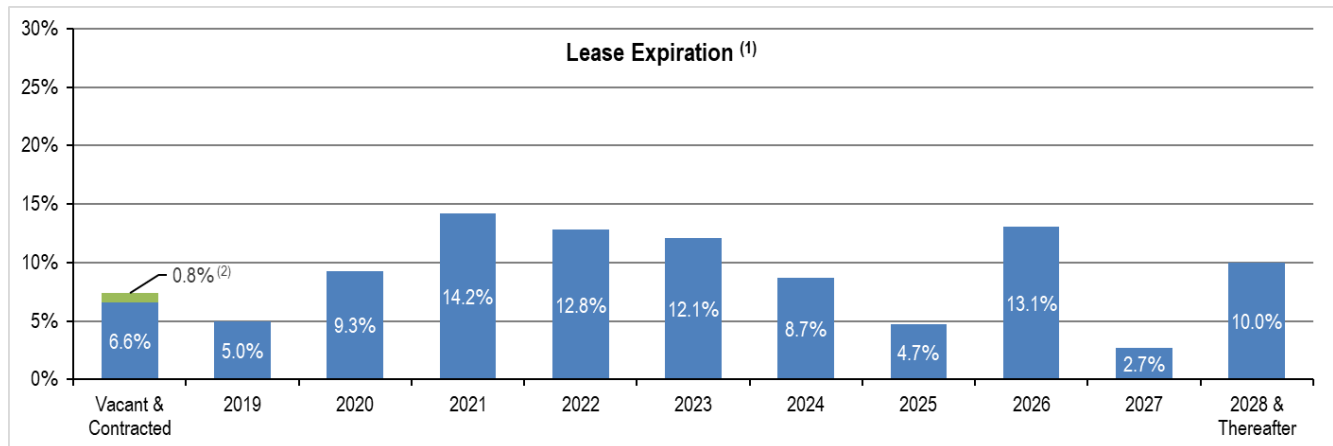
(1) 63,544 SF will commence or has commenced subsequent to quarter end.

LEASING EXPIRATIONS

| Year of Lease Expiration | Number of Leases Expiring | NRA of Expiring Leases (000s) | Percentage of NRA | Annualized Base Rent ⁽¹⁾ (000s) | Percentage of Total Properties Rent | Annualized Rent per Leased Square Foot Expiring ⁽²⁾ | Annualized Base Rent (including Rent Abatement at Mar 31, 2019) | Annualized Rent per Leased Square Foot Expiring (Including Rent Abatement at Mar 31, 2019) |
|---------------------------------|---------------------------|-------------------------------|-------------------|--|-------------------------------------|--|---|--|
| Vacant | - | 373 | 6.6% | - | - | - | - | - |
| Contracted | - | 44 | 0.8% | - | - | - | - | - |
| 2019 | 48 | 284 | 5.0% | 7,249 | 5.7% | 25.52 | 7,200 | 25.35 |
| 2020 | 54 | 527 | 9.3% | 13,502 | 10.7% | 25.62 | 13,502 | 25.62 |
| 2021 | 64 | 807 | 14.2% | 19,009 | 15.0% | 23.56 | 18,997 | 23.54 |
| 2022 | 53 | 727 | 12.8% | 18,549 | 14.7% | 25.51 | 18,025 | 24.79 |
| 2023 | 51 | 688 | 12.1% | 18,080 | 14.3% | 26.28 | 16,627 | 24.17 |
| 2024 | 38 | 491 | 8.7% | 12,382 | 9.8% | 25.22 | 10,930 | 22.26 |
| 2025 | 18 | 267 | 4.7% | 6,336 | 5.0% | 23.73 | 5,843 | 21.88 |
| 2026 | 14 | 740 | 13.1% | 15,892 | 12.6% | 21.48 | 15,892 | 21.48 |
| 2027 | 1 | 155 | 2.7% | 3,558 | 2.8% | 22.95 | 3,558 | 22.95 |
| 2028 & Thereafter | 15 | 565 | 10.0% | 12,037 | 9.4% | 21.30 | 6,807 | 12.05 |
| Total / Weighted Average | 356 | 5,668 | 100.0% | 126,594 | 100.0% | 24.12 | 117,381 | 22.35 |

(1) Annualized rent is calculated by multiplying (i) rental payments (defined as cash rents before abatements) for the month of March 31, 2019, by (ii) 12

(2) Annualized rent per leased square foot expiring reflects rental payments for the month of March 31, 2019, multiplied by 12 and divided by the NRA of expiring lease



(1) Percentage represents the NRA of the leases divided by the total NRA of the portfolio, as of March 31, 2019

(2) 0.8% represents the leases under contract but not yet in-occupancy as of March 31, 2019

LEASING AND CAPITAL EXPENDITURES

(in thousands)

| | For the 3 months ended March 31, 2019 | | |
|---|---------------------------------------|---------------------------|------------------------|
| | Consolidated | Non-controlling interests | CIO Share ² |
| Recurring | | | |
| Tenant Improvements and incentives | 1,373 | (75) | 1,298 |
| Leasing Commissions | 932 | (14) | 918 |
| Capital Expenditures | 567 | (25) | 542 |
| Total Recurring | 2,872 | (114) | 2,758 |
| Non-Recurring | | | |
| Tenant Improvements and incentives ¹ | 2,877 | (10) | 2,867 |
| Leasing Commissions | 71 | - | 71 |
| Capital Expenditures | 2,113 | (52) | 2,061 |
| Total Non-Recurring² | 5,061 | (62) | 4,999 |
| Total | 7,933 | (176) | 7,757 |

(1) We exclude leasing costs including free rent amounts embedded within straight line rent for first generation leases, planned at acquisition or paid by the seller. Free rent for the three months ended March 31, 2019 include the following for Canyon Park (\$393), Camelback Square (\$79), and The Quad (\$6).

(2) Non-Recurring tenant improvements, incentives, leasing commissions and capital expenditures for the three months ended March 31, 2019 include the following for Canyon Park (\$1,338), Park Tower (\$1,140), Sorrento Mesa (\$676), Circle Point (\$619), Mission City (\$484), Pima Center (\$448), Camelback Square (\$115), 2525 McKinnon (\$70), Papago Tech (\$50), The Quad (\$49) and Greenwood Blvd (\$10).

DEFINITIONS

Funds from Operations (“FFO”) – The National Association of Real Estate Investment Trusts (“NAREIT”) states FFO should represent net income or loss (computed in accordance with GAAP) plus real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments of unconsolidated partnerships and joint ventures, gains or losses on the sale of property and impairments to real estate.

Core Funds from Operations (“Core FFO”) – We calculate Core FFO by using FFO as defined by NAREIT and adjusting for certain other non-core items. We also exclude from our Core FFO calculation acquisition costs, loss on early extinguishment of debt, changes in the fair value of the earn-out, changes in the fair value of contingent consideration and the amortization of stock based compensation.

Adjusted Funds From Operations (“AFFO”) – We compute AFFO by adding to Core FFO the non-cash amortization of deferred financing fees and non-real estate depreciation, and then subtracting cash paid for recurring tenant improvements, leasing commissions, and capital expenditures, and eliminating the net effect of straight-line rent / expense, deferred market rent and debt fair value amortization. Recurring capital expenditures exclude development / redevelopment activities, capital expenditures planned at acquisition and costs to reposition a property. We exclude first generation leasing costs within the first two years of our initial public offering or acquisition, which are generally to fill vacant space in properties we acquire or were planned at acquisition. We have further excluded all costs associated with tenant improvements, leasing commissions and capital expenditures which were funded by the entity contributing the properties at closing.

Net Operating Income (“NOI”), Adjusted Cash NOI – We define NOI as rental and other revenues less property operating expenses. We define Adjusted Cash NOI as NOI less the effect of recurring straight-line rents / expense, deferred market rent, and any amounts which are funded by the selling entities.

Same Store Net Operating Income (“Same Store NOI”) and Same Store Cash Net Operating Income (“Same Store Cash NOI”) – Same Store NOI and Same Store Cash NOI is calculated as the NOI attributable to the properties continuously owned and operated for the entirety of the reporting periods presented. The Company’s definition of Same Store NOI and Same Store Cash NOI excludes properties that were not stabilized during both of the applicable reporting periods. These exclusions may include, but are not limited to, acquisitions, dispositions and properties undergoing repositioning or significant renovations.

EBITDA – EBITDA is defined as earnings before interest, taxes, depreciation and amortization.

Adjusted EBITDA – Management believes that Adjusted EBITDA is a useful measure of our operating performance. Adjusted EBITDA is defined as EBITDA plus the impact of any acquisitions and dispositions as if they had occurred at the beginning of the period.